

RegEd Training Requirements

All financial professionals must satisfy product training requirements prior to the solicitation of new business.

Financial professionals in a jurisdiction that has adopted the NAIC suitability standards must also complete the general state suitability training for annuities.

Prior to solicitation of any fixed annuity products, it's important to complete all of the required training. To help make completing your training more convenient, North American is offering the required course online through Reg Ed's Annuity Training Platform,¹ accessible by logging in at secure.reged.com/trainingplatform.

RegEd Product Codes:

Secure HorizonSM and Secure HorizonSM Plus
21SFGNAC_03

Secure HorizonSM Choice
23SFGNAC_01

The steps below and on the following page can help you get started.

Registration (if not already registered):

Registration is required to access the training on the RegEd Platform.

1. Go to secure.reged.com/trainingplatform
2. In the Producers Get Started box on the right-hand side, click Register Online.
3. Fill out the registration form.
4. You will need to provide your National Producer Number (NPN); if you are unsure of your NPN, click on Find NPN.
5. Once the registration information is complete and you have acknowledged the Terms of Service, click Register.
6. Indicate the state(s) where you sell or will be selling annuities, including your resident state.

When registration is complete, you'll be provided with detailed instructions on how to fulfill the necessary training. You can also find a summary of your assigned training under Producer Status on the main menu.

¹ If your firm's preferred vendor is Kaplan Education, please contact your back office for details on how to complete the training.

The North American Secure HorizonSM, North American Secure HorizonSM Plus, and North American Secure HorizonSM Choice are issued on base contract form NA1015A/ICC21-NA1015A or appropriate state variation including all applicable endorsements and riders by North American Company for Life and Health Insurance, West Des Moines, IA. This product, its features and riders may not be available in all states or appropriate for all clients.