



2017 – 2018 Coverage Options & Rates

Level I Agents Pricing (Covers Final Expense, Mortgage Life, & Medicare Supplement Insurance)					
	Revenue Options				
	New Agent Less than \$75,000 (New Agent is newly licensed less than 2 years)	Between \$75,001 to \$250,000	Between \$250,001 to \$500,000	Between \$500,001 to \$750,000	Over \$750,001
	Rates				
\$500,000 per Claim / \$500,000 aggregate per Agent	\$290 per Agent	\$331 per Agent	\$399 per Agent	\$468 per Agent	\$537 per Agent

Level II Agents Pricing (Covers Level I products plus Individual Health, Group Accident & Health plans provided such Plans are fully insured at all times, but not including Group or Ordinary Pension or Profit Sharing Plans, Individual Retirement Accounts, Keogh Plans, 401(k) or 501(b) Plans)					
	Revenue Options				
	New Agent Less than \$75,000 (New Agent is newly licensed less than 2 years)	Between \$75,001 to \$250,000	Between \$250,001 to \$500,000	Between \$500,001 to \$750,000	Over \$750,001
	Rates				
\$1,000,000 per Claim / \$1,000,000 aggregate per Agent	\$302 per Agent	\$345 per Agent	\$418 per Agent	\$490 per Agent	\$563 per Agent
\$1,000,000 per Claim / \$2,000,000 aggregate per Agent	\$326 per Agent	\$374 per Agent	\$454 per Agent	\$534 per Agent	\$613 per Agent
\$1,000,000 per Claim / \$3,000,000 aggregate per Agent	\$345 per Agent	\$396 per Agent	\$481 per Agent	\$566 per Agent	\$651 per Agent
\$2,000,000 per Claim / \$2,000,000 aggregate per Agent	\$406 per Agent	\$468 per Agent	\$572 per Agent	\$675 per Agent	\$778 per Agent



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Level III Agents Pricing (Covers Level I & II plus Individual and Group Life Insurance, (other than Variable Life Insurance products), Long Term Care Insurance, & Disability Income Insurance)					
	Revenue Options				
	New Agent Less than \$75,000 (New Agent is newly licensed less than 2 years)	Between \$75,001 to \$250,000	Between \$250,001 to \$500,000	Between \$500,001 to \$750,000	Over \$750,001
	Rates				
\$1,000,000 per Claim / \$1,000,000 aggregate per Agent	\$351 per Agent	\$403 per Agent	\$490 per Agent	\$577 per Agent	\$664 per Agent
\$1,000,000 per Claim / \$2,000,000 aggregate per Agent	\$380 per Agent	\$438 per Agent	\$534 per Agent	\$629 per Agent	\$725 per Agent
\$1,000,000 per Claim / \$3,000,000 aggregate per Agent	\$403 per Agent	\$464 per Agent	\$566 per Agent	\$668 per Agent	\$771 per Agent
\$2,000,000 per Claim / \$2,000,000 aggregate per Agent	\$477 per Agent	\$551 per Agent	\$675 per Agent	\$799 per Agent	\$923 per Agent

Level IV Agents Pricing (Covers Level I, II & III plus Fixed and Indexed Annuities)					
	Revenue Options				
	New Agent Less than \$75,000 (New Agent is newly licensed less than 2 years)	Between \$75,001 to \$250,000	Between \$250,001 to \$500,000	Between \$500,001 to \$750,000	Over \$750,001
	Rates				
\$1,000,000 per Claim / \$1,000,000 aggregate per Agent	\$425 per Agent	\$490 per Agent	\$599 per Agent	\$708 per Agent	\$816 per Agent
\$1,000,000 per Claim / \$2,000,000 aggregate per Agent	\$462 per Agent	\$534 per Agent	\$653 per Agent	\$773 per Agent	\$892 per Agent
\$1,000,000 per Claim / \$3,000,000 aggregate per Agent	\$489 per Agent	\$566 per Agent	\$694 per Agent	\$822 per Agent	\$949 per Agent
\$2,000,000 per Claim / \$2,000,000 aggregate per Agent	\$582 per Agent	\$675 per Agent	\$830 per Agent	\$985 per Agent	\$1,140 per Agent



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Level V Agents Pricing (Covers Level I, II, III & IV plus Variable Life, Variable Annuities, & Mutual Funds)					
	Revenue Options				
	New Agent Less than \$75,000 (New Agent is newly licensed less than 2 years)	Between \$75,001 to \$250,000	Between \$250,001 to \$500,000	Between \$500,001 to \$750,000	Over \$750,001
	Rates				
\$1,000,000 per Claim / \$1,000,000 aggregate per Agent	\$523 per Agent	\$606 per Agent	\$744 per Agent	\$882 per Agent	\$1,019 per Agent
\$1,000,000 per Claim / \$2,000,000 aggregate per Agent	\$570 per Agent	\$661 per Agent	\$813 per Agent	\$964 per Agent	\$1,116 per Agent
\$1,000,000 per Claim / \$3,000,000 aggregate per Agent	\$605 per Agent	\$702 per Agent	\$864 per Agent	\$1,026 per Agent	\$1,188 per Agent
\$2,000,000 per Claim / \$2,000,000 aggregate per Agent	\$722 per Agent	\$840 per Agent	\$1,036 per Agent	\$1,233 per Agent	\$1,429 per Agent

Above annual rates include a \$35 administration fee.