

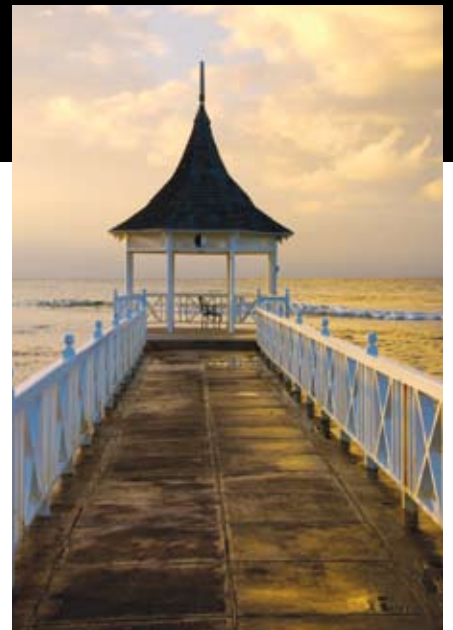
SAVE THESE DATES
April 13-16, 2011

JAMAICA
2011



*Hey Mon, there's a Jamaican
paradise in your future...*

Our **April 13-16, 2011** rewards destination, **Rose Hall Resort & Spa**, is a lavish piece of paradise nestled between the majestic Jamaican Mountains and the sparkling Caribbean Sea. Situated along the pristine shores that once served as the site of an 18th century sugar plantation, this Caribbean haven exudes an unforgettable ambiance in a stunning tropical setting. Just 15 miles from breathtaking Montego Bay – and only 15 minutes from the airport – this **all-inclusive Jamaican hotel and resort** offers spacious, luxurious accommodations in an inspired setting.



All Inclusive Resort • Private Beach • Water Park

Start checking your status Jan. 2010: www.oxfordlife.com

QUALIFICATIONS

SAVE THESE DATES
April 13-16, 2011

QUALIFICATION PERIOD

New business received in our office from January 1, 2010, through December 31, 2010 will be counted toward Qualifying Premium.

QUALIFICATION REQUIREMENTS

Director's Club

Writing Producer - \$55,000
MGA - \$300,000

President's Club

Writing Producer - \$65,000
MGA - \$350,000

1. Qualifying Premium = Issued annualized premium less lapsed annualize premium.
2. Replacement business will be credited at 100%, however a replacement percentage over 15% will disqualify the producer from attending.
3. 10 application minimum to qualify.
4. Annuities and the Advance Wealth Transfer product will be credited at 5% of the deposited premium upon receipt of the funds. Assurance will be credited at 100% of the annual premium.
5. President's club entitles the attendee to an extra night stay.
6. Producers may qualify by either individual production or as an MGA, but qualifying for both only qualifies one attendee.
7. MGAs with \$600,000 in production qualify for a second attendee and MGAs with \$900,000 in production qualify for a third attendee, subject to Oxford Life approval (Attendees must be down-line General Agents or approved office staff). Additional attendees are allowed to bring a guest and will receive the Director's Club accommodations (not eligible for the compensated extra night/day).

OTHER CONTEST GUIDELINES

- ▶ Production cannot be accumulated between multiple producers for "Writing Producer" qualification purposes.
- ▶ Trip awards are for contracted Oxford Life producers and their guests only. No more than one guest per producer is permitted to attend.
- ▶ Interpretations of the rules will be at the sole discretion of Oxford Life.
- ▶ Contests may be discontinued or modified at any time at the sole discretion of Oxford Life.
- ▶ Oxford Life will host a welcome reception and an awards dinner along with an activity.
- ▶ There is no pro-rating of premium for producers appointed in 2010. The qualification is the same for all producers.
- ▶ Producers must be active and in good standing (persistency, mortality, etc.) with Oxford Life at the time of the event in order to qualify.
- ▶ All attendees will receive a 1099 for the fair market value of the trip.

Check your status at www.oxfordlife.com or call 1-800-308-2318



The Solution—
Before life presents the problem.®